

SUMMER INTERSHIP

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Personal Details

First Name : Mohamed**Last Name** : Saeed**Nationality** : egyptian**Second Nationality (optional)** :**Age Range** : 20-23**Gender** : Male

Address

Primary Address

Address Line 1 : Saraya Towers , 14th of May bridge, Smouha**Town / City:** * : Alexandria**Country** : Egypt**Email Address** : mohamed_1993_saeed@hotmail.com**Unavailable interview dates** : 05/04/2014,05/05/2014,05/06/2014,05/07/2014,05/08/2014,05/09/2014,05/10/2014,05/11/2014,05/12/2014,05/13/2014,05/14/2014,05/15/2

Career Choice

Business unit : Mashreq**Function choice** : Marketing**Second Function Choice** : Finance & Accounting

Further Education

University : Alexandria University**Faculty** : Commerce (English)**Major / Department** : Accounting**Graduation Year** : 2015**Degree/GPA** : Good 77%

Secondary Education

School Name : *Alexandria language school**Dates From - To** : * 1997 - 2011**High School Certificate** : *Secondary Education (Thanaweya Amma)

Language Competency

English

Comprehension : Fluent**Speaking** : Fluent**Writing** : Fluent

Arabic

Comprehension : Fluent**Speaking :** Fluent**Writing :** Fluent

French

Comprehension : Competent**Speaking :** Basic**Writing :** Competent

German (Level B1)

Comprehension : Basic**Speaking :** Basic**Writing :** Basic

Work Experience

Please give details of any work you have undertaken, indicating whether full-time, part-time, vacation work or industrial training etc (most recent positions first).

Dates From - To : 12/01/2012 - 04/21/2014

Employer : Professional Development Director responsible for the self development of the individuals especially the members and developing strategies to develop and expand projects. also provide vocational services.

Responsibilities : Rotaract (Rameh Heights)**Dates From - To :** 06/23/2013 - 07/25/2013**Employer :** Trainee at the customer service department**Responsibilities :** NSGB Bank**Dates From - To :** 02/01/2013 - 06/01/2013**Employer :** Associate Advisor responsible for courses planning and courses sales**Responsibilities :** New Horizons Learning center**Dates From - To :** 07/22/2012 - 08/09/2012**Employer :** Trainee at the finance department**Responsibilities :** SUMED**Dates From - To :** 07/08/2012 - 07/19/2012**Employer :** Trainee at Administration department**Responsibilities :** Mantrac

Interests Activities

We are interested in what you do / have done outside your academic work.

Please record your non-academic interests and activities stating whether at school, college, university or elsewhere. Record any positions of responsibility you have held in any aspect of your life. (300 word limit imposed) *

I was accepted in Rotaract as a member in November 2012 and after one month i applied for a leadership position and i was announced the professional development director of Rotaract Rameh Heights , I was responsible for the self development of the individuals especially the members and developing strategies to develop and expand projects. also provide vocational services. By then I started working in this committee as hard as i could to achieve the organization goals .Through out the last year I made about 8 projects all shown great success : Leadership , PR and CSR ,stereotyping , CV writing , Mastering the interview , sushi making , first aid sessions. Also other mega projects such as Anti-Bullying campaign in schools for students and teachers. I also participated in organizing other projects such as 2 orphans days , 2 Mega orphan's weddings, Car wash , Christmas party , mother's day, sports day and a football tournament. As a result of my outstanding performance throughout the year i was re-elected as the Professional development director for the upcoming year (2014-2015) and announced the director of the month (March 2014). As a Rotaractor i have a great responsibility toward my country especially in serving my community by creating different ways of helping , volunteering and changing lives. I participated as a delegate in the EUROMED Summit simulation model in 2012. I worked as an associate advisor in New horizons learning center, i was responsible for courses planning for the clients and courses sales for 4 months.

These questions tell us something about how you respond in challenging situations. Please answer them using examples from your experiences in academic, social or working life

1. Please tell us about experiences and people that have over time shaped your decision to consider a management career within Unilever and in your chosen function in particular. What efforts have you made to test out your choices?(300 word limit imposed) *

In Rotaract projects i always wanted to take besides my responsibilities a PD director the tasks of marketing and publication of the events , I always wanted to create creative ways to attract people instead of the basic traditional ways. In New Horizons learning center one of my job descriptions is to market the courses of the center and attract clients to our enterprise . As for the characters that influenced my decision to consider a management career :Mr.Herbert J. Taylor a member of the Rotary Club of Chicago who served as Rotary International president. Mr. Harish Manwani COO Unilever Mr. Alaa Hassaballah PR manager of Unilever finally Mr. Mohamed Adam Business Development director , Hilton

2. Using an example of a time when you were in a new environment and had to achieve a task, please describe a) how you established and used a network of contacts, and b) how you set about influencing people, to help you achieve your task. (500 word limit imposed) *

In Feb. 2013, i was asked by the Rotarian president to plan and implement a project that aims for personal development for the rotaractors in Alexandria and fund raising for our club . I used my network of contacts to make a joint project with New Horizons learning center and we were able to make a big seminar about leadership and other soft skills for all the

rotaractors in Alexandria , the event was attended by 120 rotaractors from different clubs throughout Alexandria , fund was raised from the project and it was a great success ,this was my first project as a director in rotaract (new environment). I couldn't be able to do this project but for the help of my club members and i was able to distribute the tasks upon the members and coordinate activities between them.

3. Tell us about an occasion when you have taken the initiative to learn and develop yourself in significantly new ways. Why did you want to do this, what did you do and what was the result?(300 word limit imposed) *

In March 2012 i started applying in the Euromed summit program , the duration of the program was 10 weeks , the main objective of the program was to provide the participants with political and economical knowledge ,in addition to various soft skills until the participant becomes ready for attending the simulation of the model as a delegation of a certain country. The obstacles are represented in accepting and understanding a new way of education which is the informal way of education ,this is totally different than the kind of education that we were used to in schools. This program showed its result on the personal and the professional level : personally my character changed entirely i grew more confident , i became more practical , ambitious and optimistic toward a better future while on the professional level i earned many new soft skills and gained knowledge and experience in the political and economical fields. I decided learning German in Goethe institute.

4. Tell us about a time when you saw the opportunity to really make a difference for the future of an activity, team or organization. What did you do, what obstacles did you overcome, and what happened as a result? (300 word limit imposed) *

A time came when i really thought i can make a difference in the future of Rotaract and change the way some people look at it and judge it falsely .I was able to make a project jointly between Rotaract and an Islamic NGO that got some opinions against Rotaract . The obstacles are represented in convincing the board of directors of the 2 NGOs to approve working in this project jointly. we succeeded in convincing the 2 sides to work together to achieve our goal and the project was a great success and we defiantly became able to reshape our image in front of others Islamic NGOs and even the whole society . (the project was an Orphan Wedding) Another situation was in preparing for the anti-bullying campaign , i wanted to make a real difference in the life of those students by banning and stopping the bullying phenomena from schools , I created a plan of sessions and workshops that could attract the attention of those students while making sure to deliver the message of the campaign , the obstacles was represented in funding the campaign but after negotiating with schools administrations i was able to provide the fund needed.

5. Tell us about a time when you have had to analyse and understand a complex situation in order to make decisions and put a plan into action. What did you do and what was the outcome? (300 word limit imposed) *

After my secondary education (thanaweya) i got a grade that won't be enough to apply for faculty of pharmaceuticals so i took some time to analyze my options to be able to judge which of the other faculties i could achieve an excellent performance in it academically and professionally . And i came to a decision to apply in the faculty of commerce (English Department) as it was the closest thing after pharma to my interest . I start putting a 4 years plan to prepare myself to be from the best of the best who graduated from this college starting by concentrating in my subjects to get good grades , civil work and community service (Rotaract) , summer internships and courses to develop my skills and knowledge .

General

Please give details of any military service requirements, with reasons for any exemptions claimed. If you have completed your military service please state when. If you have answered Exempted above, please specify the reason you were exempted.

i am still an undergraduate , but i have no reason to be exempted for , so still i don't know my status from military service

Do you have any health problems that could affect your future employment? If yes, please specify:

no

Do you have any relatives in Unilever NAME? If yes, please give details:

no

Is there anything that has not been covered that you would like to mention? Are there any personal considerations that may be relevant to your application?

I have organized a Public Relations and corporate social responsibility session , conducted by Mr. Allaa Hassaballah PR manager of Unilever (Related to the activities held by Unilever question) I am interested in the business development field , as it is much similar to my current position in rotaract as professional development director (except it is for a NGO).

Have you applied to Unilever before? If yes, what did you apply for:

yes , but i was still a 2nd year undergraduate and i still had no major.

Have you attended a Summer Internship in Unilever before? If yes, please provide details:

Year :

Line Manager Name :

Have you attended/participated in any event/activation held by Unilever in the last year (e.g. Lecture, workshop, competition)? If yes, please provide details

Have you attended/participated in any activity held by other companies in the last year (e.g. internship, competition, workshop etc)? If yes, please specify